

Resolution of the Demarest Governing Body

Resolution No. 189-26

October 26, 2026

Council Member	Motion	Second	Yes	No	Abstain	Absent
Slowikowski			✓			
Carmeli						✓
Collins	✓		✓			
Jiang			✓			
Marks			✓			
Reiss		✓	✓			

TITLE: AUTHORIZING CAPITAL PURCHASE OF SECURITY EQUIPMENT

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WHEREAS, the Borough of Demarest is in need of new security equipment; and

WHEREAS, the purchase was included in the 2026 Capital Budget pursuant to ordinance no. 1182-26; and

WHEREAS, the Chief Financial Officer has determined sufficient funds are available in account no. C-04-2150-~~55-106-501~~ to fulfill this proposal in the Capital Account.

WHEREAS, the Borough Administrator has solicited quotes and recommended purchasing per Quote #C0523220251251 from AACOM IP Solutions dated September 24, 2026, for \$10,676.70; and

NOW THEREFORE, BE IT RESOLVED by the Council of the Borough of Demarest that the CFO is authorized to purchase security equipment per Quote #C0523220251251 September 24, 2026, from AACOM IP Solutions for a total of Ten Thousand Six Hundred and Seventy-Six dollars and 70/100 (\$10,676.70).

APPROVED:



Brian Bernstein, Mayor

CERTIFICATION

I, Julie Falkenstern, Borough Clerk of the Borough of Demarest, in the County of Bergen and the State of New Jersey do hereby certify that the foregoing Resolution is a true copy of the original resolution duly passed and adopted by the Governing Body at the meeting on October 26, 2026.



Julie Falkenstern, RMC
Borough Clerk

Company Name: Demarest Fire Department
Address: 23 Park St.
City, State: Demarest, NJ
Contact Name: John
Email: firechief@demarestnj.gov
Billing Address:
Billing City, State:

Date: 09/24/26
Zip Code: 07627
Phone #: (201) 785-8500
Cell #:
Fax #:
Zip Code:

Job Description: Install 11 cameras (4 - 180 cameras, 7 - 8 megapixel 24/7 color). Price includes NDAA compliant recorder, cameras, wiring, programming, and training.

This quote and the detail provided remains the property of AACOM, Inc. Use as a job specification by others is strictly prohibited.

Please make sure that each individual page is initialed at the bottom

Item Description	Quantity
CCTV SECURITY CAMERA QUOTE	
Analog, HD Analog, & Network Video Recorders	
16 Ch. NDAA Compliant Up to 16 Megapixel NVR with 16 Built in PoE:	1
Analog, HD Analog, & IP Cameras:	
8MP 4K NDAA Compliant 24/7 Color Panoramic 4	
8MP 4K 24/7 Fixed Lens Turret 7	
Individual Hard Drive:s:	
Western Digital Purple 12TB Hard Drive:	2
CCTV Monitors & Accessories:	
20" LED Monitor:	1
CCTV Cabling & Accessories:	
IP Cable Run - <i>Plenum, Cat6</i> :	11
24 Port Patch Panel for IP Cameras:	1
Cat6 Jacks for IP Cameras:	22
Hinge Bracket:	1
Cat6 Patch Cords for IP Cameras:	22
Service Agreement:	
Basic Service Agreement: <i>Remote Viewing, Limited Remote Training, Limited Remote Support, Limited Remote Programming Changes, Discounts on Parts & Labor for Non-Warranty Items, AACOM's</i> \$31/mo. <i>Consulting Services:</i> <i>*This is a monthly charge, not included in the subtotal below</i>	

Tax Exemption:	Y
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Quote Valid Until:	10/24/2026
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Non-Recurring Subtotal:	\$10,696.70
Non-Recurring Tax:	
Non-Recurring Total:	\$10,696.70

Deposit:	\$5,348.35
Balance Due On Completion:	\$5,348.35

☒ Site visit performed & validated

☒ 1 year Parts & Labor Warranty

Monthly Recurring Total: \$31.00

/mo. + tax if applicable

*Service agreements are annual contracts that require a 1 year minimum commitment. Contracts will renew automatically after 1 year unless otherwise notified. Service agreements are billed quarterly or annually. Quarterly billed agreement will require a credit card on file with AACOM for automatic payment. Cloud VoIP Service Agreements must be billed quarterly.

Aacom technicians are certified and trained to setup, train and test your system

*If a lift is required for install, it is the responsibility of the customer to provide this lift

General

- (1) All work, including warranty work will be performed during normal business hours (Monday through Friday 900 am to 5 pm), excluding holidays. Weekend and after regular business hours - When requested by the customer, will be billed at overtime rates. Repair requests will be handled in 1-2 business days.
- (2) All warranties & Maint. Contracts - including labor are subject to the following exclusions: Batteries or battery backups, lightning, electrical surges, acts of God, accidents, floods, customer misuse and physical damage - intentional or otherwise. This applies to factory warranties also. Cabling and customer provided parts are also excluded from warranty and Maint. Contracts. Warranty periods commence on date contract is signed below.
- (3) Warranty Periods: New systems with a common control component - Warranty will commence on the date that the common control components is installed and powered up. Usually this will be the date the technician starts the main work order for your project. Additions to systems, parts, wiring - Date that technician starts the associated work order.
- (4) Warranty, Maint Contract, Time and Material & Repair Work Orders - Parts used by AACOM may be new or refurbished depending on the age of your system. These parts are warranted by the manufacturer for a period of from 90 days to 1 year. All labor on these types of orders is 90 days only from date of Work Order. Some installations may require longer time periods due to customer circumstances. In those cases the warranty will begin when the Work Order begins and not when it is completed. Certain administrative rights may be restricted during these periods. Customer use of full administrative privileges can and will void all warranties and maintenance contracts.
- (5) New Complete Packages - Could require integration or use of existing customer parts and or wiring. In no case will any of the re used parts or cabling be covered by warranty and will be subject to Time and Material rates for correction of problems. In some cases other companies or individuals contracted by the customer may be responsible for parts wiring or services of the finished installation. In no case will AACOM be responsible for performance, suitability or correction of these issues except to work with those individuals or companies at AACOM's current Time and Material rates to help resolve problems.
- (a) Programming and Features - A reasonable amount of time has been included on new installations to administer all basic programming that most customers use. In the event the customer requests extensive out of the ordinary programming, then additional charges may apply.
- (b) It is the customer's responsibility to keep record of access levels and employee passwords. If an employee is terminated or leaves the company, the customer should immediately notify AACOM to remove access for the employee. This type of support request is something that would be covered under the Basic Service Agreement.
- (6) Training - Training will be performed at the time of installation. No more than (3) people will be trained at the time. Group training is confusing and not productive. Additional training will be available at additional cost. ** Ongoing training included in SAM will be limited to 4 instances per yr.
- (7) Permits & Inspections - Buyer is responsible for any permits, related permit costs and time spent waiting for inspections. AACOM, Inc. will provide you with a fixed rate time (labor) associated with getting the permit for you and waiting for inspection. Actual permit costs vary from town to town and depending on the scope of work.
- (8) Disclaimer - AACOM, Inc. does not warrant any product or service we provide as to suitability, security, or intended purpose except to offer repair or replacement under stated warranty periods and exclusions when brought to our attention via our listed telephone number. There are no other warranties of any kind expressed or implied.
- (9) Payment - Customer agrees to pay any and all collection costs in addition to invoices for work or services performed by AACOM Inc. and not paid in a timely manner. AACOM, Inc. never recommends or installs security cameras in private commercial areas, inside residences, or covert cameras.
- (10) All new devices have been programmed and tested by a licensed installer from Aacom. The customer is satisfied with current programming / testing. AACOM, Inc.'s liability in any case shall be limited to \$250.00.
- (11) AACOM recommends that all customers enroll in a low cost Basic Service Agreement. Customers with a BSA are afforded remote support, remote viewing (if applicable) and discounts on part and labor. AACOM offers limited technical support during the first 30 days of your 1 year warranty. This limited 30 day over the phone / remote support includes any questions or additional training you may require. There will be a minimum 1 hour charge for any support required without a BSA after the first 30 days.
- (12) It is recommended that any system be placed on a battery backup to ensure short term functionality in the event of a power outage and protection from surges. Customer may choose to install their own battery backup, but may feel more comfortable having AACOM install and test it.
- (13) Network devices and workstations may become accessible to outside entities if the customer's network is not well protected. A VPN connection is a more secure form of remote access to the system. Port forwarding using the firewall can be done, but is the least secure and may leave your system vulnerable. AACOM recommends a separate internet connection or a VPN for secure access to remotely view your cameras. If your main computer firewall does not support VPN access, you should contact your IT department or AACOM can install a new firewall for you if you do not have an IT department/consultant.
- (14) AACOM, Inc. does not release the admin, master codes or installer passwords unless a waiver from the customer is signed. Incorrect programming or conditions that may affect the system of how it was originally programmed
- (15) Burglar alarm, security camera, network devices, card access and voip phone systems are not designed for property loss or life safety.
- (16) It is the customer's responsibility to keep record of access levels and employee codes. If a code is compromised, or an employee is fired, customer should immediately notify AACOM to remove code/employee. Time is billable if customer does not have a Basic Service Agreement or Code Change Plan
- (17) AACOM, Inc. does not release the administrator password to end users. In NJ, only a licensed installer can have access to administrative features of the system. Incorrect programming can lead to a system functioning incorrectly and conditions not left in a state left by AACOM. Customer can sign a waiver form that releases the administrator password to the customer, however this effectively terminates the relationship between AACOM and the customer.
- (18) There are remote applications on mobile and desktop devices that can arm/disarm the system or unlock and lock doors. It is the customer's responsibility to remember to arm/disarm the system or unlock and relock from a remote application. AACOM is not responsible to premises left insecure due to user disarmed systems.
- (19) It is the customer's responsibility to ensure the date/time is correct on any of the systems. Incorrect date/time can affect event reporting. It is also the customer's responsibility to make sure the system is powered and working correctly.
- (20) Batteries in any of the systems Aacom sells and also in wireless devices should be replaced every 2-3 years. A certified and licensed installer should make these changes.
- (21) It is the customer's responsibility to frequently make sure the system or equipment is powered and working trouble free to identify any malfunction and report the problem in a timely manner. All Trouble conditions on any system should immediately be reported to AACOM via email at support@aacomnj.com. Trouble states could compromise your system's functionality.

Alarm

- (1) The Police, Fire, and Medical buttons on the keypad are not programmed, unless otherwise stated by AACOM and should be assumed to not be programmed. All zones can be bypassed and customer should only give this function to appropriate users. Keypads are programmed without lockout or bad entry of codes. Customer should not use "weak" codes such as 1234 or dates.
- (2) When Aacom takes over an existing panel it may not have resistors at the devices. All zones should be supervised and fixed if it was not done this way with previous alarm company. Aacom also programs swinger shutdown after 3 alarms repeats.
- (3) Alarm systems are always programmed for use in "away mode" or putting your code in the panel. Unless otherwise instructed, never use "stay mode" to arm your system.
- (4) Many municipalities charge the business if over 3 false alarms occur. It is the customer's responsibility to notify AACOM of faulty equipment causing false alarms. It is not AACOM's responsibility for false alarm charges resulting from faulty sensors not reported to AACOM or false alarms attributed to user error.
- (5) Entry / Exit delays should be programmed to the least amount of time possible. Setting at 0 seconds is recommended so there are no delays if there is an actual alarm and the police get dispatched. Any entry or exit delay time can potentially give an intruder that amount of time in the premise before an alarm is sent. (ex. if delay is set to 30 seconds, an intruder will have 30 seconds in the premise before alarm sounds)
- (6) The central station is programmed to call the customers premise first (to prevent false alarms). It then dispatches the police if there is no answer or an unauthorized person name and code is not on the list. A predetermined call list will then be notified if there is dispatch of police. It is customer's responsibility for any municipal fees charged to customer in the event of numerous false alarms. This feature can be disabled and all alarms can be directly reported to the authorities. (this is not recommended)
- (7) If using a network communicator, it is the customer's responsibility to make sure their network is running and operational.

Access Control

- (1) Aacom strongly recommends that all doors are locked 24/7 and do not recommend holiday schedules because the doors can be potentially open on certain emergency days (snow days).
- (2) Aacom provides cards/fobs for all systems. The customer is responsible for testing and managing these cards/fobs. Management is responsible for distributing cards/fobs. Backup keys should always be available in case the building has a power outage and the battery backup runs out or if the system fails. People may need access to be granted in these events, even if the system is down.
- (3) 26 bit cards or fobs, although the standard for years, are the least secure and can be duplicated. To prevent unauthorized access inquire about encrypted cards/fobs.
- (4) Measures should be taken so doors cannot be shunted or propped open by using sounders with alarm contacts or closers to not circumvent the access control.
- (5) All Card Access systems that have MAG locking devices or fail-secure electric strikes in a fire egress exit situation, must release on a power failure or if the fire alarm goes off in the building to Fail Safe. This would mean that your office is wide open so people can go through the doors and fire and police can enter with no issues. AACOM, Inc. (the service provider), usually coordinates these tests and this function after completing the job with the fire inspector or building manager. It should function in a manner that may not be in accordance with local fire code, (Fire releases mag door locks). We, the customer, understand that authorities may require this and assume the responsibility to make sure of the local jurisdictions policy. The frequency this is to be tested should be according to the local fire official or fire codes (usually quarterly or once a year) and it is the customers responsibility to make sure this is done with the inspector of building manager. AACOM, Inc. assumes no responsibility in this matter due to the fact that parts of the access system were already installed and are being reused. Customer advises that the previous security company did follow local codes in this matter

this matter.

All doors, door hardware, and locking devices are not the responsibility of Aacom and a licensed locksmith needs to be hired for repairs or adjustments to any door or lock components.

(6) There are remote applications from a computer and mobile device that allows the user to connect to the card access panel and unlock or lock doors remotely while not at the location. It is the customer's responsibility and not Aacom's responsibility to make sure they know what they are unlocking and that they re-lock that door.

Momentary unlock is the option that should be used to it is open for a short period of time usually 10 seconds.

CCTV

(1) Exporting / playback of video by unauthorized individuals may result in unwanted video released to the public (via social media, YouTube, etc.) resulting in a potential lawsuit. Limit these features to appropriate users, and remove users from the system that are no longer with the company.

(2) AACOM recommends that the fewest amount of employees have access to the system for the reasons stated on Line 1 of CCTV.

(3) AACOM standardizes on the highest resolution a camera can provide and a 15 frames per second frame rate (which is not real time, but is the industry standard). AACOM records on motion detection with a 10 second pre and 30 second post record feature (industry standard). In some cases the customer may want to record continuously and acknowledges that the system was not designed for this and will result in significantly less storage on the recorder.

(4) Video and images are intended to record in the immediate center area and areas in the background may not be recorded. System design may require additional cameras if background area needs to be recorder.

(5) All camera views and placement of cameras are acceptable for completion of this project.

Network

(1) Customers should have anti-virus and malware software on their computers. It is not Aacom's responsibility if customers get a virus or have issues with their computers or printers. Customer must request (2FA) two levels of authentication for signing in if available so Aacom can program.

(2) All wireless networks should be on a separate guest network from the normal office staff's network traffic. Routers and switches may need to be replaced in order to

Quote Number: C052320251251	Non-Recurring Total: \$10,696.70	Recurring Total: \$31/mo.
*Above totals are before applicable taxes. Please make sure to initial each page!		
Customer Signature x 	Title x BA	
Print Customer Name x Borough of Demarest	Date x 10/27/26	